

AFP Greater Northshore Chapter						
Chapter Library Inventory						
			Not yet received			
Title	Author Last	Author First	Type	Topic	# Copies	Notes
Building An Effective Board Of Directors	Lysakowski	Linda	AFP Ready Reference Series	Board Development	2	
Guerilla Tactics: Motivating your Board & CEO to Raise More Money			Audioconference	Board Development	1	Due 12/10/08
Involving your Board with Fundraising even when they are not Perfect			Audioconference	Board Development	1	
Turning Passion into Action: Creating a Rainmaker Board			Audioconference	Board Development	1	
Fundraising Mistakes That Bedevil all Boards	Grace	Kay Sprinkel	Book	Board Development	2	
Fundraising Responsibilities of Nonprofit Boards	Greenfield	James M.	Book	Board Development	1	1 of 4 in the Step by Step Series
Ten Basic Responsibilities of Nonprofit Boards	Ingram	Richard T.	Book	Board Development	2	
Fearless Fundraising for Nonprofit Boards	Sternberg	Dave	Book	Board Development	1	3 of 4 in the Step by Step Series
The Nonprofit Board's Role in Planning and Evaluation	Yankey	John A.	Book	Board Development	2	
Meeting the Challenge: An Orientation to Nonprofit Board Service	Suarez	Ray	Book with DVD	Board Development	1	
Getting Ready For A Capital Campaign	Lysakowski	Linda	AFP Ready Reference Series	Capital Campaigns	2	
The Capital Campaign	Walker	Julia	Nonprofit Essentials Book	Capital Campaigns	2	
So You Want To Be A Consultant	Goldstein	Henry	AFP Ready Reference Series	Consultants	1	
Million Dollar Mailings	Hatch	Dennison	Book	Direct Mail / Annual Support	1	
New Demographics call for New Approaches in Fundraising (Diversity session)			Audioconference	Diversity	1	
Reviving Your Donor File	Guellich	Margaret	AFP Ready Reference Series	Donors	2	
Keep your Donors Part 1: Building Donor-Centered Relationships	Joyaux	Simone P.	Audioconference	Donors	1	3 disks
Listening to Donors - Essential Skills for the Win-Win Ask	Wilson	Thomas D.	Audioconference	Donors	1	3 disks
Navigating Beyond "No": The nuances of negotiation for Major and Planned Gifts			Audioconference	Donors	1	
Relationship Fundraising	Burnett	Ken	Book	Donors	1	
The Ask	Fredricks	Laura	Book	Donors	1	
Endowment Building	Newman	Diana	Nonprofit Essentials Book	Endowment	2	
Demystifying Online Marketing for Nonprofits	Baker	Todd	Audioconference	e-Philanthropy	1	3 disks
Fundraising On The Internet	Warwick	Mal	Book	e-Philanthropy	1	
Managing Technology	Woodward	Jeannette	Nonprofit Essentials Book	e-Philanthropy	1	
Ethical Fundraising	Petty	Janice	Book	Ethics	1	
Guide to Nonprofit Corporate Governance in the Wake of Sarbanes-Oxley	ABA Section of Business Law		Book	Fundraising - General	1	
Good To Great	Collins	Jim	Book	Fundraising - General	1	
Good To Great and the Social Sectors	Collins	Jim	Book	Fundraising - General	1	
Dream Builders	Costa	Nick	Book	Fundraising - General	1	
Forces For Good	Crutchfield	Leslie	Book	Fundraising - General	1	
Over Goal	Grace	Kay Sprinkel	Book	Fundraising - General	1	
Fundraising Habits	Panas	Jerold	Book	Fundraising - General	1	
Seven Faces of Philanthropy	Prince	Russ	Book	Fundraising - General	1	
ROI for Nonprofits: The New Key for Sustainability	Ralser	T.	Book	Fundraising - General	1	
Leading Up	Wagner	Lilya	Book	Fundraising - General	1	
Speaking of Money	Grace	Kay Sprinkel	Book with DVD	Fundraising - General	1	2 of 4 in the Step by Step Series
The Development	Lysakowski	Linda	Nonprofit Essentials Book	Fundraising - General	2	
Writing Tight: Secrets to Successful Online Proposals			Audioconference	Grants	1	
Complete Book of Grant Writing	Burke Smith	Nancy	Book	Grants	1	
Winning Grants	Carlson	Mim	Book with CD	Grants	1	
Asking For Major Gifts	Calhoun	Peggy	AFP Ready Reference Series	Major Gifts	2	
Mega Gifts	Panas	Jerold	Book	Major Gifts	1	
Major Gifts	Walker	Julia	Nonprofit Essentials Book	Major Gifts	2	
Developing Fundraising Policies and Procedures	Ciconte	Barbara	AFP Ready Reference Series	Organization	2	
Bringing A Development Director On Board	Geary	Susan	AFP Ready Reference Series	Organization	2	
Establishing Your Development Office	Lysakowski	Linda	AFP Ready Reference Series	Organization	2	
The New Development Plan - Foundation for Success			Audioconference	Organization	1	
Committee Series 5: Advisory Councils	Axelrod	Nancy R.	Book	Organization	1	6 of 6 in the Committee Series
Mission-Based Management	Brinckerhoff	Peter	Book	Organization	1	
Critical Issues in Fund Raising	Burlingame	Dwight	Book	Organization	1	
Conducting A Successful Fundraising Program	Dove	Kent	Book	Organization	1	
Managing the Nonprofit Association: Principles and Practices	Drucker	Peter F.	Book	Organization	1	
Beyond Fundraising	Grace	Kay Sprinkel	Book	Organization	1	
Committee Series 1: Governance Committee	Lahey	Berit M.	Book	Organization	1	2 of 6 in the Committee Series
Committee Series 2: Executive Committee	Light	Mark	Book	Organization	1	3 of 6 in the Committee Series
Committee Series 3: Financial Committees	McLaughlin	Thomas A.	Book	Organization	1	4 of 6 in the Committee Series
Committee Series 4: Development Committee	Tempel	Eugene R.	Book	Organization	1	4 of 4 in the Step by Step Series
Committee Series 4: Development Committee	Tempel	Eugene R.	Book	Organization	1	5 of 6 in the Committee Series
Fundraising Management	Weinstein	Stanley	Book	Organization	1	
Strategic Planning Workbook for Nonprofit Organizations	Barry	Bryan W.	Book with CD	Organization	1	
Committee Series Introduction: Transforming Board Structure; Strategies for Committees & Task Forces	Bobowick	Marla J.	Book with DVD	Organization	1	1 of 6 in the Committee Series
A Planned Giving Program ANYONE can use			Audioconference	Planned Giving	1	
Planned Giving Simplified	Sharpe	Robert	Book	Planned Giving	1	
The Ultimate Gift	Stovall	Jim	Book	Planned Giving	1	
The Tipping Point	Gladwell	Malcom	Book	Social Sciences	1	
Making The Most Of Your Special Event	Clardy	Betsy	AFP Ready Reference Series	Special Events	1	
How to Produce Fabulous Fundraising Events: Remarkable Returns with Minimal Effort			Book with CD	Special Events	1	Backordered
Recruiting and Training Fundraising Volunteers	Lysakowski	Linda	Nonprofit Essentials Book	Volunteers	1	